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III Semester M.B.A. (Day/Evening) Degree Examination, June - 2025

MANAGEMENT

Management Perspective (Open Elective)

(CBCS Scheme 2019)

Time : 3 Hours

Maximum Marks : 70



SECTION - A

Answer any Ten questions from the following each question carries 2 marks.

(10×2=20)

1. a) Mention any Two objectives of an organization.
- b) Mention any two qualities of an effective leader.
- c) Define the term management.
- d) What is planning function in organization.
- e) What is negotiation skills?
- f) What is organisational structure?
- g) What is meant by interpersonal skills?
- h) What is the importance of communication in Management?
- i) What is span of control in organizational management?
- j) State any two differences between autocratic and democratic leadership.
- k) What is PERT in project management?
- l) Write any two stress management techniques for managers.

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SECTION - B

Answer any Four questions from the following each question carries 5 marks.

(4×5=20)

2. State the differences between administration and management.
3. Explain the significance of coordination in Management.
4. Discuss the advantages and disadvantages of decentralization.
5. Explain MIS and its uses of management information systems (MIS)
6. How important is problem-solving skill of manager in organisation and its benefits?
7. Distinguish between hard skills and soft skills.

SECTION - C

Answer any Three questions from the following each question carries 10 marks.

(3×10=30)

8. Elaborate leadership and qualities of an effective leader.
9. Discuss Benchmarking in management and scope in organisation.
10. Write a short note on:
 - a) Visionary Leadership
 - b) SWOT analysis
11. Evaluate the importance of emotional intelligence and stress management for modern managers.
12. Elaborate on the roles and responsibilities of a modern manager in a dynamic business environment.

